Message Text

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INFO OCT-01 EUR-12 ISO-00 PM-04 NSC-05 SP-02 SS-15 CIAE-00 INR-07 NSAE-00 DODE-00 EB-07 COME-00 TRSE-00 /062 W

-----083352 160938Z /21

R 160355Z JUL 77

FM USLO PEKING

TO SECSTATE WASHDC 8202

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY COPENHAGEN

AMEMBASSY DUBLIN

AMEMBASSY THE HAGUE

AMCONSUL HONG KONG

AMEMBASSY LONDON

AMEMBASSY LUXEMBOURG

AMEMBASSY MOSCOW

AMEMBASSY PARIS

AMEMBASSY ROME

AMEMBASSY TOKYO

USMISSION NATO

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BRUSSELS ALSO FOR USMISSION EC

E.O. 11652: GDS

TAGS: EEC, ETRD, EEWT, CH

SUBJ: EC/PRC TRADE AGREEMENT NEGOTIATIONS: DEKERGOLAY MISSION TO PEKING

REF: BRUSSELS 5718

1. SUMMARY: EC COMMISSION DELEGATION DISCUSSIONS IN PEKING CONCERNING AN EC/PRC TRADE AGREEMENT HAVE PRODUCED SOME FORWARD MOVEMENT ON SUBSTANTIVE ISSUES. ATMOSPHERE OF MEETING WAS VERY CONFIDENTIAL

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GOOD, WITH PRC SHOWING KEEN INTEREST IN CONCLUDING NEGOTIATIONS AND SIGNING AN AGREEMENT BY THE END OF THE YEAR. MUCH HARD BARGAINING LIES AHEAD, HOWEVER. END SUMMARY.

2. AN EC COMMISSION DELEGATION, LED BY DEPUTY DIRECTOR GENERAL FOR EXTERNAL RELATIONS ROLAND DEKERGOLAY, VISITED PEKING JULY 4 - 11 FOR THE NINTH IN A SERIES OF TALKS BETWEEN THE EC AND PRC ON

CONCLUDING "THE POSSIBILITY" OF A TRADE AGREEMENT. EXCEPT FOR THE FIRST IN MAY, 1975, ALL TALKS HAD BEEN HELD IN BRUSSELS. MINISTER OF FOREIGN TRADE LI CHIANG TOLD THE DELEGATION THAT NONE WAS HELD FROM FEBRUARY 1976 TO FEBRUARY 1977 BECAUSE OF THE "INTERFERENCE OF THE GANG OF FOUR." THE CHINESE PUBLICLY DESCRIBED THE TALKS AS "SUCCESSFUL" AND DEKERGOLAY TOLD EC DIPLOMATS IN PEKING THAT HE WAS "QUITE SATISFIED" WITH THE PROGRESS MADE.

3. THE TALKS WERE DESCRIBED AS "EXPLORATORY" BY DEKERGOLAY AND DID NOT INCLUDE SPECIFIC NEGOTIATIONS, ALTHOUGH DISCUSSIONS WERE "INTENSE" AND CAREFULLY PREPARED ON BOTH SIDES, DEKERGOLAY TOLD THE CHINESE THAT THE DRAFT AGREEMENT WHICH THEY UNEXPECTEDLY TABLED IN BRUSSELS JUST PRIOR TO THE DELEGATION'S DEPARTURE IN JUNE WAS PREMATURE AND THAT THE DELEGATION WAS NOT PYE ORED TO DISCUSSS IT DURING THIS VISIT. (THE CHINESE AZIWXSOMEWHAT TAKEN ABACK BY THIS REPLY AND RECESSED THE MEETING FOR A SHORT DISCUSSION AMONG THE CHINESE GROUP.) PROGRESS WAS MADE, HOWEVER, IN RESOLVING TWO MAJOR AREAS OF DISAGREEMENT: A PRC DESIRE FOR A BALANCED TRADE CLAUSE AND AN EC INSISTENCE ON SAFEGUARDS AGAINST MARKET DISRUPTION. THE DELEGATION AGREED TO CONSIDER THE INCLUSION OF A CLAUSE INDICATING A GENERAL DESIRE TO WORK TOWARDS BALANCED TRADE BETWEEN THE COMMUNITY AND THE PRC. THE DELEGATION TOLD CHINESE OFFICIALS THAT IT WOULD BE IMPOSSIBLE TO GUARANTEE A BALANCE, AND THE CHINESE DID NOT APPEAR EAGER TO PRESS THE MATTER. ON SAFEGUARDS, THE PRC STRESSED ITS PREFERENCE FOR RESOLVING MAR -KET DISRUPTION PROBLEMS THROUGH AD HOC CONSULTATIONS ON CONFIDENTIAL.

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INDIVIDUAL PROBLEMS AS THEY ARISE, BUT INDICATED THAT IT WOULD BE WILLING TO CONSIDER SPECIFIC SAFEGUARDS AGREEMENTS FOR SOME COMMODITIES.

- 4. THE PRC ALSO WANTS TO RECEIVE SOME OF THE GATT LIBERALIZATIONS ACCORDED THIRD WORLD COUNTRIES, PARTLY TO GET SOME OF THE ECONOMIC BENEFITS AND PARTLY TO REMOVE THEMSELVES FROM THE EAST-BLOC SOCIALIST COUNTRIES CATEGORY. DEKERGOLAY SAID THAT THIS REQUEST RAISES SEVERAL DIFFERENT KINDS OF PROBLEMS FOR THE EC.
- 5. THE CHINESE SHOWED KEEN INTEREST IN RENEWING THE DISCUSSIONS AS SOON AS POSSIBLE AND EXPRESSED THEIR PREFERENCE FOR CONCLUDING NEGOTIATIONS BY THE END OF THE YEAR FOR POLITICAL AS WELL AS ECONOMIC REASONS. DEKERGOLAY TOLD THE CHINESE THAT IT WOULD BE DIFFICULT TO CONCLUDE THE DETAILED NEGOTIATIONS ON TARIFF PREFERENCES, QUOTAS, ETC. THAT QUICKLY. NO DATE WAS SET FOR THE NEXT ROUND OF MEETINGS, WHICH MOST LIKELY WILL BE HELD IN BRUSSELS IN SEPTEMBER OF OCTOBER AFTER THE DELEGATION REPORTS TO THE COUNCIL OF MINISTERS.
- 6. THE ABOVE INFORMATION WAS PROVIDED BY EC DIPLOMATS IN PEKING ON THE BASIS OF A BRIEFING BY DEKERGOLAY BEFORE HIS DEPARTURE

(ONLY MEMBERS OF THEEJXELEGATION AND NO LOCAL DIPLOMATS
PARTICAPTED IN THE MEETINGS WITH THE CHINESE). PLEASE PROTECT
OUR SOURCES, PARTICULARLY WITH DELEGATION MEMBERS OF EC
STAFF.
DEAN

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Message Attributes

Automatic Decaptioning: X

Capture Date: 01-Jan-1994 12:00:00 am Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: TRADE AGREEMENTS, NEGOTIATIONS

Control Number: n/a

Copy: SINGLE Sent Date: 16-Jul-1977 12:00:00 am Decaption Date: 01-Jan-1960 12:00:00 am Decaption Note:

Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 22 May 2009 Disposition Event: Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977PEKING01451
Document Source: Concurrent Unique ID: 00

Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: GS

Errors: N/A **Expiration:**

Film Number: D770253-1190

Format: TEL From: PEKING

Handling Restrictions: n/a

Image Path:

ISecure: 1

Legacy Key: link1977/newtext/t19770750/aaaabrde.tel

Line Count: 121 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM

Message ID: 9f06366a-c288-dd11-92da-001cc4696bcc

Office: ACTION EA

Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a

Page Count: 3
Previous Channel Indicators: n/a Previous Classification: CONFIDENTIAL Previous Handling Restrictions: n/a Reference: 77 BRUSSELS 5718

Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags: Review Date: 29-Nov-2004 12:00:00 am

Review Event:

Review Exemptions: n/a **Review Media Identifier:** Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 1841266 Secure: OPEN Status: NATIVE

Subject: EC/PRC TRADE AGREEMENT NEGOTIATIONS: DEKERGOLAY MISSION TO PEKING

TAGS: ETRD, EEWT, CH, EEC

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/9f06366a-c288-dd11-92da-001cc4696bcc

Review Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009